

# Maintaining a positive relationship

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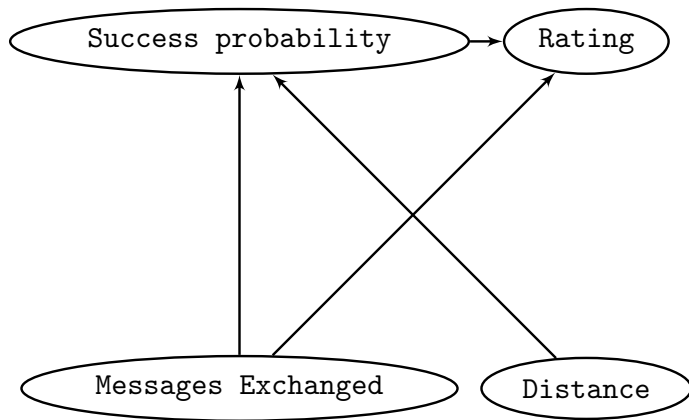
2023-10-20 (Fri)

## Online platform

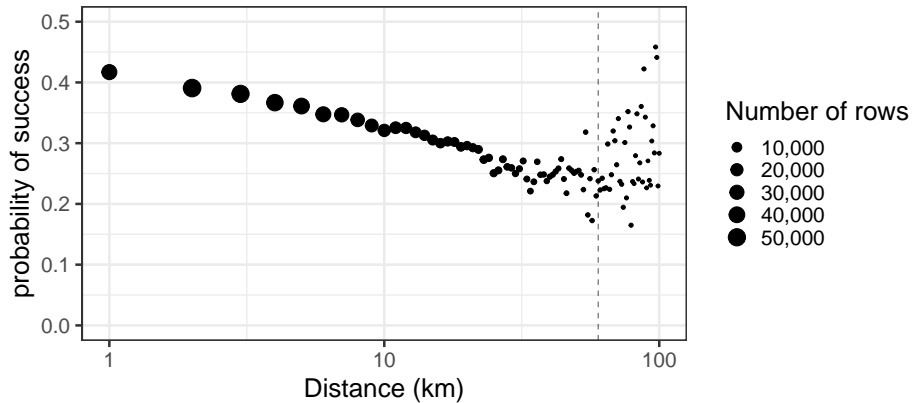


- ▶ <https://www.ilovefreegle.org>
- ▶ Online dating for stuff
- ▶ Like eBay or Gumtree
  - ▶ no money involved
- ▶ Or donating stuff to charity shop
  - ▶ more targeted

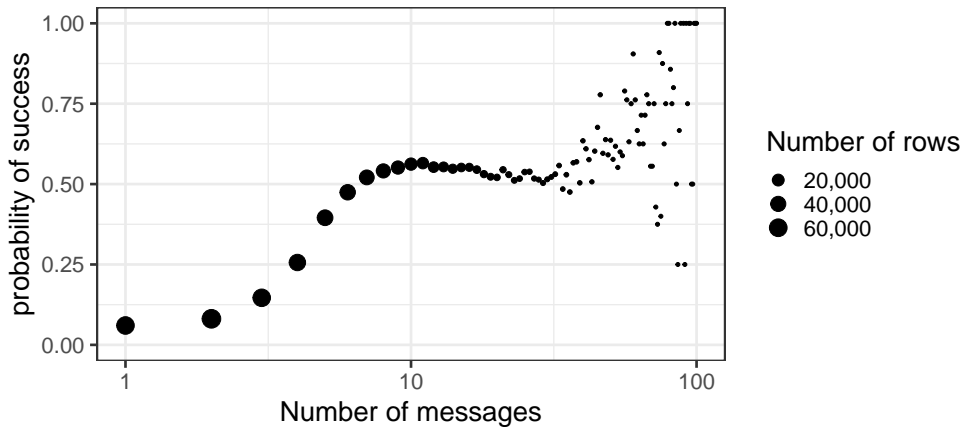
What makes an exchange more likely to happen?



## Success probability vs distance



## Success probability vs # messages



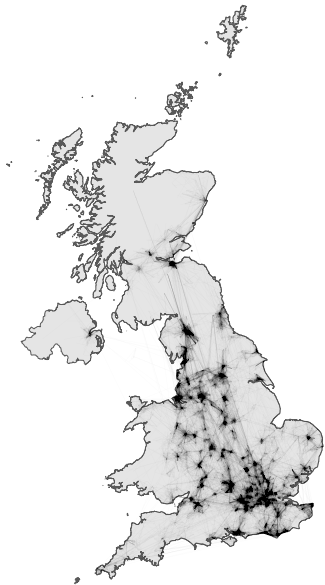
## Final results

- ▶ Modified logistic regression

$$\log \frac{p_i}{0.566 - p_i} = -3.14 + 0.885 \times \text{Number of messages}_i - 0.0653 \times \log(\text{Distance}_i) \\ - 0.0562 \times \text{Number of messages}_i \times \log(\text{Distance}_i)$$

- ▶ Nudging users to talk more  $\Rightarrow$  successful exchanges more likely

## After wrap-up



- ▶ Continuing collaboration
  - ▶ to fully explore the spatial data
  - ▶ to empower others in the charity with the data
- ▶ Co-supervising MSc & PhD students
- ▶ So far
  - ▶ an interactive version of the map
  - ▶ overlaying the network on the established communities
- ▶ Next
  - ▶ deployment of interactive visualisation app

# Tips

- ▶ Understand what they want
  - ▶ They know what needs to be answered
  - ▶ They know their data well
- ▶ Strike the balance
  - ▶ Intuitive explanations; hide the maths / technical details
  - ▶ Apply concrete models, but in the background
  - ▶ ~~high-level advice~~
- ▶ Meet in person
  - ▶ The human interaction